

YASH PATIL

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EDUCATION

University of California, Berkeley - Haas Spieker Undergraduate Business Program

Aug 2025 – May 2028

Dual Degree: B.S. Business Administration / B.A. Analytics (IEOR) | Major GPA: 3.9

Berkeley, CA

CPA Track: Berkeley Charter of Public Accountancy (BCPA) (Honor Roll); **CPA Exam Eligibility by Dec 2027**

Relevant Coursework: Financial Information Analysis, Intermediate Financial & Managerial Accounting, CS 61A, DATA 88E

James Monroe High School

May 2025

Valedictorian, GPA: 4.92/4.0; NSA/DHS [CAE-CD](#) Cybersecurity Accreditation

Fredericksburg, VA

EXPERIENCE

Strategy Operations Associate

February 2026 – June 2026

[Apocor](#) (Cards @ [Seismic](#))

New York, NY (Hybrid)

- Developed product positioning and GTM strategy for stablecoin payment and card infrastructure, enabling business clients to launch and operate their own customer privacy-oriented branded payment, card, and [SWIFT](#) rails in 130+ countries.
- Evaluated market expansion opportunities and sized target segments, translating regulatory and operational constraints into prioritized product requirements for multiple clients (largest client's valuation is ~\$1.5T).

Process Optimization / Strategy Intern

July 2024 – August 2024

[HootBoard](#)

Philadelphia, PA (Hybrid)

- Directly grew sales revenue 28% and reduced customer acquisition cost 23% by building and implementing reinforcement learning models in Python to optimize personalized procurement and product recommendations.
- Developed automated data collection and workflow analysis tools using Python and ParseHub to identify supplier trends, improving procurement coverage across manufacturer and client lists by an average of 50%.

Finance / Investment Intern

July 2023 – August 2023

Smart Investment Boutique Properties

Miami, FL | Valencia, Spain (Hybrid)

- Analyzed profitability of €30M+ premium and luxury hotel acquisitions (350+ rooms) alongside the CEO, applying financial modeling, tax analysis, and risk assessment to evaluate investor viability across the Iberian Peninsula.
- Built multi-level Excel models and investor presentations projecting 20%+ profitability within two years across multiple deals, exceeding market-predicted returns by more than 10% for 6 deals whose collective AUM amounted to €200M+.

PROJECTS & LEADERSHIP

Co-Founder & CEO

June 2026 – Present

[Gether](#)

Berkeley, CA (In-Person)

- Built a collateralized credit card that lets anyone spend against stocks, crypto, and cash without selling their assets; piloted with dozens of users averaging \$3K/month per card in spend volume drawing from a \$5B+ secured credit liquidity pool
- Secured \$100K in combined grant investment from the [Solana Foundation](#) and [Alchemy Foundation](#)
- Created in-house compliance and regulatory structure, including FinCEN MSB registration, AML program, and SOC 2, alongside financial operations spanning credit underwriting, collateral oracle pricing, and [Visa/Mastercard](#) card network requirements.

Blockchain Engineer / Builder

December 2024 – May 2025

[Chainlink Labs](#)

(Remote)

- Built oracle infrastructure using Chainlink [CCIP](#) (cross-chain tokenization standard) and ERC-677 transferAndCall, testing standards conformance and compliance across 15+ smart contract deployments for [SWIFT](#) and [UBS](#).
- Built cross-chain prediction market oracle execution infrastructure powering \$153M+ in trades daily for 2M+ unique daily users.

Founding Analyst, Berkeley Real Estate Investment Group ([BREIG](#))

November 2025 – Present

- Founding analyst; structured debt across \$10M+ in property value, modeling capital stacks and evaluating sponsor-level returns.
- Partnered with Bay Area real estate agencies to enable 6 figures in contract revenue for BREIG since inception.
- Established and built out the BREIG Case Competition empowering ~150 Berkeley students to learn about residential real estate.

Builder, [AI Entrepreneurs @ Berkeley](#)

January 2026 – May 2026

- Built and shipped products at Berkeley's premier AI entrepreneurship incubator alongside student founders and engineers.

Solo Developer, Decentralized Cryptocurrency Exchange (DEX) Platform

May 2022 – August 2022

- Facilitated \$15M+ in swap value during active deployment by creating an Ethereum-based DEX with [MetaMask](#) and [Ledger Live](#) wallet support, enabling user-controlled secure self-custody swaps and on-chain asset execution/trading.
- Implemented wallet connection, transaction signing, liquidity routing, and settlement flow for ~319,000 unique transactions.

SKILLS & INTERESTS

Finance and Accounting: financial modeling, ratio and cash flow analysis, valuation, tax analysis, risk assessment, **PowerPoint**

Technical: Python, JavaScript, Solidity, SQL, MySQL, **Excel**, **Tableau**, MATLAB, HTML, CSS, **Claude Code (Fable)**, **Codex (5.6)**

AI and ML: supervised and unsupervised learning, reinforcement learning, LLMs, NumPy, scikit-learn, TensorFlow

Blockchain and Web3: Ethereum (ETH), Bitcoin (BTC), Solana (SOL), XRP, XRPL, Chainlink CCIP, smart contracts, dApps, DeFi

Certifications/Coursework: CompTIA A+, CompTIA Network+, Cisco Certified Support Technician (CCST) Foundations

Interests: FIS WC Alpine Ski Racing, GT Cars, Urban Gardening/Forestry, Tennis, Golf, Mahjong, Mexican Fast Food, Nintendo